



SEARCH ENGINE OPTIMIZATION
Case Study





Our Client:

This company is a landscaping company in the South Florida area, providing tree trimming and lawn care services.

Goal:

Drive more people to the website by ranking higher for keywords, doing so would increase the amount of phone calls the client will receive for landscaping services.

Project Duration:

4.5 Years (Ongoing)

Problem Statement:

The client is in a competitive niche and was looking to rank for competitive keywords. The client wanted to rank high for keywords like “tree removal south florida”, “parklawn tree services”, and “tree trimming and landscaping services”.



STRATEGY (OVERVIEW)

Our strategy consisted of five general steps, proven to generate optimal results.

01

STEP

—
We performed in-depth market research and competitor analysis.

02

STEP

—
We set up the necessary tracking codes and made sure those codes had been implemented correctly on the client's site.

03

STEP

—
We performed keyword research to determine what keywords we would target and track for the campaign.

04

STEP

—
We performed a site audit, revealing any on-page issues that required immediate attention.

05

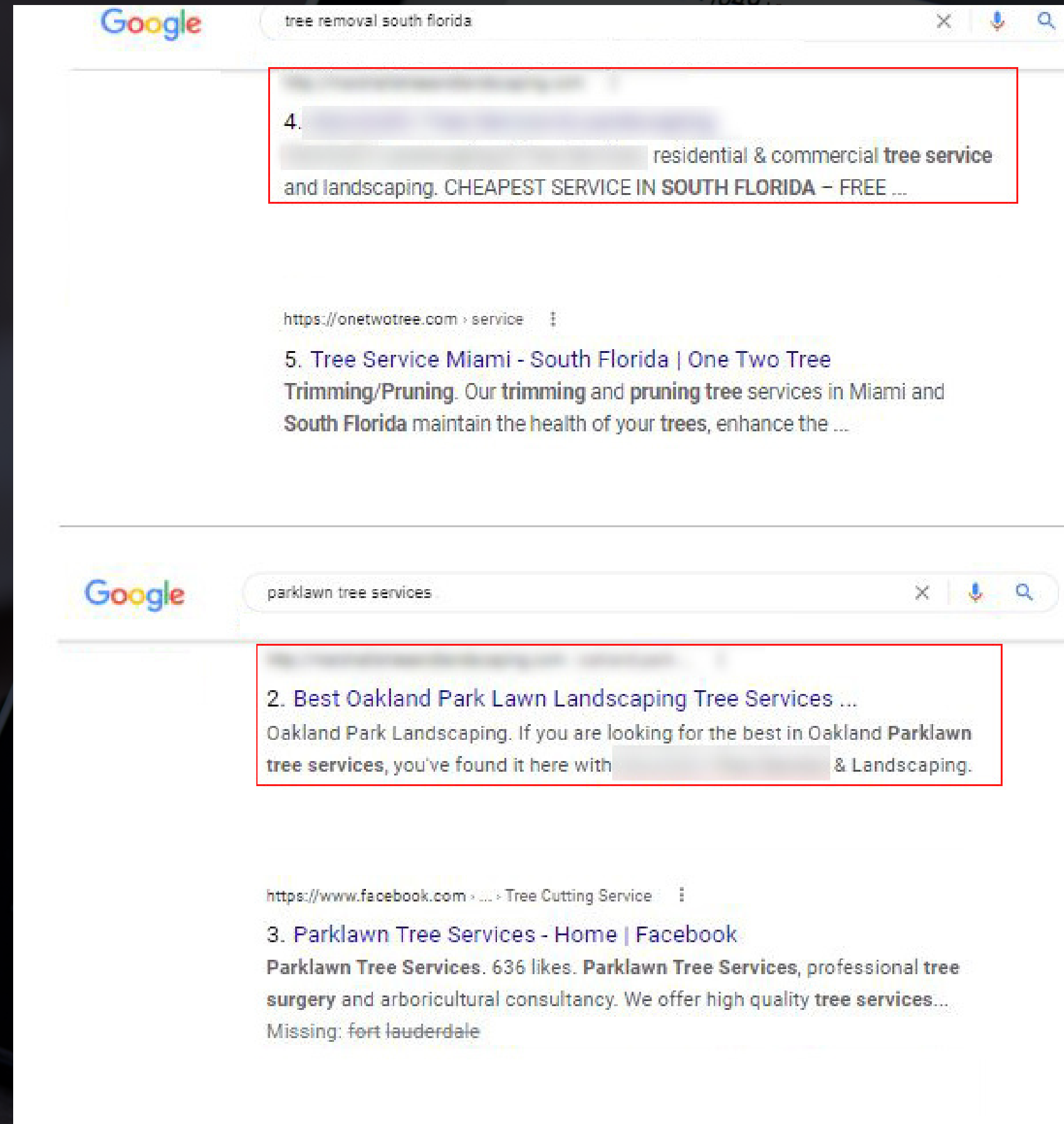
STEP

—
Our team of SEO experts continued to optimize the site to gradually increase keyword rankings, helping generate overall ROI.

KEYWORD RANKING RESULTS:

Keyword	06 Apr	Diff
1.residential landscaping and tree care in miami	2	+2
2.tree trimming and landscaping services	2	+2
3. landscaping	3	+31
4.parklawn tree services	3	+4
5.tree removal south florida	4	+7
6.landscaping services miami beach	5	0
7.miami beach landscape maintenance	5	0
8.landscaping miami beach	7	0
9.miami beach landscaping	10	+7
10.tree service davie fl	16	+2

REAL WORLD RESULTS (ON GOOGLE SERP):



Solution

Our SEO experts ran a highly optimized SEO campaign to start generating organic traffic and eventual leads.

Final Outcome

We were able to increase the positions of multiple keywords on Google's search engine results page to the first page. Many of these keywords increased dramatically in the first couple of months of the campaign.